



December 8, 2014

Mr. Chuck Rubeski
Grattan
35 Sullivan Road
North Billerica, MA 01862

Dear Chuck,

I'd like to extend my appreciation and thanks to you for playing an integral role in making possible our efficient, safe and speedy response to the Thanksgiving snow storm. We were able to address the outages affecting over 31,000 customers in New Hampshire and Massachusetts in under 72 hours. This was an outstanding feat for a weather event of this magnitude.

Thanks to our collaboration with you and other electric contractors, Unitil set the pace for restoration in our region. We understand your significant sacrifice, leaving your own families over the Thanksgiving holiday to support our restoration efforts. On behalf of our grateful customers, we thank you for your hard work alongside our crews in response to this event.

Again, thank you,

A handwritten signature in blue ink that reads "Bob".

Bob Schoenberger

Robert G. Schoenberger
Chairman of the Board,
Chief Executive Officer & President

6 Liberty Lane West
Hampton, NH 03842

T 603.772.0775 F 603.773.6622 www.unitil.com